



Donald E. deKieffer

Ddekierffer@dhlaw.com

*Anticounterfeiting and Antidiversion
ITC Section 337 Proceedings
Customs Counseling, Litigation, and Enforcement
Export Controls and Trade Embargoes
Antibribery and Antiboycott Laws*

CURRICULUM VITAE

DONALD EULETTE deKIEFFER

Education:

Georgetown University
J.D.
University of Colorado
B.A.

Bar Admissions:

District of Columbia

Bar Memberships:

U.S. Supreme Court
U.S. Court of Appeals
for the Federal Circuit
U.S. Court of Appeals
for the District of
Columbia Circuit
U.S. Court District Court
for District of Columbia
U.S. Court of
International Trade
U.S. Court of Federal
Claims

deKieffer & Horgan

729 Fifteenth Street, N.W.

Suite 800

Washington, D.C. 20005

Phone: (202) 783-6900

Fax: (202) 783-6909

e-mail: ddekierffer@dhlaw.com

864 Sconset Lane

McLean, VA 22102

(703) 893-7368 (Home)

PROFESSIONAL EXPERIENCE

1969-71 Professional Staff, United States Senate
Republican Policy Committee
Washington, D.C.

1971-74 Associate, Collier, Shannon, Rill, Edwards & Scott
Washington, D.C.

1974-80 Partner, Collier, Shannon, Rill & Scott
Washington, D.C.

1980-81 Principal, deKieffer, Berg & Creskoff
Washington, D.C.



Donald E. deKieffer

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1981-83

General Counsel

United States Trade Representative

Washington, D.C.

1983-84

Principal, Plaia, Schaumberg & deKieffer

Washington, D.C.

1984-92

Partner, Pillsbury Madison & Sutro

Washington, D.C.

1993 -

Principal, deKieffer & Horgan

Present

Washington, D.C.

[N.B. from 1993-96, the firm was known as deKieffer Dibble & Horgan]

From 1971 to the present, I have been primarily engaged in the practice of international trade law regulation and government relations.

While in the private sector (1971-81) I was involved in virtually every aspect of international trade regulation concerns, including importing, exporting, international financial transactions, political risk, customs law, unfair trade practices, antitrust, and political representation.

Between 1981 and 1983, I served as General Counsel to the United States Trade Representative, Executive Office of the President. In this capacity, I was charged with the following:

- Advising the U.S. Trade Representative (Ambassador William Brock) of domestic and international law implications of trade policy decisions.
- Participating in Cabinet-level consideration of trade policy initiatives.



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- Administering the Office of General Counsel both in Washington and Geneva, Switzerland.
- Coordinating legal and trade policy questions with various government agencies including the Departments of State, Commerce, Treasury, Labor, Transportation, Defense, Agriculture and Interior.
- Preparing recommendations to the President on trade policy matters.
- Reviewing all negotiated agreements and participating in such negotiations as necessary (e.g. Bilateral Investment Treaties).
- Acting as chief negotiator for specified undertakings.
- Presenting Administration trade policy to appropriate committees of the Congress.

Currently, I am engaged in the practice of international trade law and policy, with a concentration in Customs law, international unfair competition, regulation, export financing and control, international tax policy, foreign direct investment, GSP, international anti-diversion and import administration. Representative clients include:

Armstrong World Industries

Amgen

Beyer

BIC Corporation

Bristol-Myers-Squibb

Chevron, U.S.A.

Colgate-Palmolive

Clorox Co.

Dooney & Bourke

Hershey Foods

Kimberly-Clark



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Nestle, Inc.

Pfizer, Inc.

Procter & Gamble

Quaker Oats

Strategic Metals Corporation (Stratcor)

Timberland

Titanium Metals Corporation (Timet)

Wyeth

I have practiced extensively before the International Trade Commission, International Trade Administration (Department of Commerce), U.S. Customs Service, U.S. Trade Representative, U.S. Court of International Trade and have represented clients before every other government agency which has responsibility for international trade law or policy. In the private sector, I testified on more than 30 occasions before committees of the Senate and House of Representatives on measures affecting U.S. industry. During this period, I was a registered lobbyist for numerous organizations, and was responsible for presentation of their positions to both the Congress and the Executive Branch.

EDUCATION

Georgetown University: J.D., 1971

Georgetown Law Journal (invited/did not participate)

Law and Policy in International Business (participated/declined editorship (offered) due to employment commitment)

Moot Court (semi-finalist)

Academic Standing: upper 1/10



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University of Colorado: B.A., 1968 (Political Science)

Academic/Extracurricular

Kappa Sigma Fraternity

Dean's List (6 semesters)

Outstanding Junior/Senior Men

National Student Congress

Vice President, Interfraternity Council

Academic Honors (3)(4)

Pi Sigma Alpha (Political Science Honorary Society)

Blue Key

Columnist *Colorado Daily*

Student Senate

Military

United States Military Academy (West Point)

(Honorable Discharge)

Air Force, Army, Navy ROTC

(Full scholarships, Honorable Medical Discharge)

(Note: Medical discharges (except Navy ROTC -- vision not correctable 20/20) were for injuries from which I have completely recovered)

BAR MEMBERSHIPS

United States Supreme Court



Donald E. deKieffer

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Anticounterfeiting and Antidiversion

ITC Section 337 Proceedings

Customs Counseling, Litigation, and Enforcement

Export Controls and Trade Embargoes

Antibribery and Antiboycott Laws

United States Court of Appeals, District of Columbia Circuit

United States District Court of the District of Columbia

United States Court of Claims

United States Court of Appeals for the Federal Circuit

United States Court of International Trade

PROFESSIONAL ASSOCIATIONS

American Bar Association

District of Columbia Bar

Bar Association of the District of Columbia

Federal Bar Association

American Society of International Law

International Antitrust Society

International Bar Association

International Law Institute

International Management and Development Institute

Counterforce (International Chamber of Commerce

Counterfeiting Intelligence Bureau)

Federalist Society

Washington Institute of Foreign Affairs

Center for International Legal Studies (Salzburg, Austria)



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PROFESSIONAL ACTIVITIES

Arbitrator, American Arbitration Association's Commercial Panel

Panelist Binational Dispute Settlement Panel, Canadian-U.S. Free Trade Agreement

Co-Chair, Intellectual Property Committee, Section of International Law,
American Bar Association

Judge, International Finals, Jessup Moot Court Competition
(American Society of International Law)

Former Interim Chairman of the National Intellectual Property Law Institute
(GWU Law School)

Member, Product Surety Task Forces (Pharmaceuticals and Food)
(sponsored by FDA and
administered by New Mexico State University Physical Sciences Lab
(2002-present).

Coalition Against Counterfeiting and Piracy (U.S. Chamber of Commerce).

Adjunct Professor, University of Pardubice, Czech Republic.

Adjunct Professor, University of Kragujevac, Serbia

PUBLICATIONS

Law Review Articles

The International Lawyer, October 1972: *A Legal and Economic Analysis of the Quota Provisions of the Proposed Foreign Trade and Investment Act of 1972.*



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University of Colorado Law Review, Winter 1973: *Star Industries:
Expansion of Power to Set Tariffs?*

Law Notes, Spring 1973, *How to Prepare an Antidumping Complaint.*

North Carolina Journal of International Law and Commercial Regulation, Spring 1977:
Unfair Trade Practices and Section 337 - Promises and Uncertainties.

New England Law Review, Vol. 13, No. 3, 1978: *Transkei: A Legitimate Birth.*

Antidumping, Countervailing Duty Laws and Section 337 - A Private View. Fifth Annual
Fordham Corporate Law Institute: International Antitrust; Law & Business Inc.,
Harcourt Brace Jovanich (Pub.), 1979.

Syracuse Journal of International Law & Commerce, Summer 1979: *The Foreign Sovereign
Immunities Act and Antitrust: A Hollow Promise.*

Northwestern Journal of International Law & Business, Autumn 1980: *GATT Dispute
Settlements: A New Beginning.*

Proceedings of the 74th Annual Meeting of the American Society of International Law.
April 1980. *Multilateral Trade Negotiations: Dispute Settlement.*

North Carolina Journal of International Law and Commercial Regulations, Vol. 6, Summer
1981: *When, Why and How to Bring A Countervailing Duty Proceeding: A
Complainant's Perspective.*



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Act of State and Extraterritorial Reach: Problems of Law and Policy, Part II, Extraterritorial Application of U.S. Laws and U.S. Foreign Policy: "Effects on U.S. Trade", American Bar Association, Section of International Law and Practice, 1981 ABA Annual Meeting.

Brooklyn Journal of International Law, Vol. VIII, Winter 1982: *Antitrust and the Japanese Auto Quotas*.

Food Drug Cosmetic Law Journal, Vol. 38, Issue 1, January 1983: *International Trade Barriers to Control Importation of Food Products*.

Case Western Reserve, Journal of International Law, Vol. 15, No. 2, Spring 1983: *The Purpose of Sanctions*.

Proceedings, 77th Annual Meeting, The American Society of International Law, *Extraterritorial Application of U.S. Export Controls -- The Siberian Pipeline*; April 14-16, 1983.

Inside The Administration, Vol. 2, No. 13, July 1, 1983: *Speaking Out: Donald E. deKieffer On Trade Reorganization*.

ABA Section of International Law and Practice, Task Force on Antitrust Consultation Agreements, 1984: *Definition of Extraterritoriality*.

Public Law Forum (St. Louis University School of Law), Vol. 4, No. 1, 1984: *Trade Reorganization Necessity or Disaster?*

American Bar Association International Trade Policy, 1984: *The Role of Export Credits in International Trade*.

Michigan Yearbook on National Industrial Development, Volume VI, 1984, *Policy Perspectives on National Industrial Development: An Alternative to High Tech*.

Vanderbilt Journal of Transnational Law, co-authored with George W. Thompson, Vol. 18, No. 3, Summer 1985: *Political and Policy Dimensions on Foreign Trade Zones: Expansion or the Beginning of the End*

Conference Proceedings, The Legal Aspects of Sectoral Integration between the United States and Canada conducted under the Auspices of The Canada-United States Law Institute



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Case Western Reserve University School of Law, reprinted from Canada-United States Law Journal, Vol. 10, 1985: *External U.S. Commitments Affecting Possible Additional Products for Sectoral Integration.*

North Carolina Journal of International Law and Commercial Regulation, Vol. 11, Winter 1986: *Foreign Policy Export Controls: A Proposal for Reform.*

University of Pittsburgh, The Journal of Law and Commerce, Vol. 6, Issue 1, 1986: *The Ripple Effect of Trade Relief: The Steel Example.*

Corporate Counsel's International Advisor, Issue No. 30, November 1987: *Current Issues in International Intellectual Property Protection.*

Journal of World Trade, Vol. 22, No. 3 (June 1988); *Foreign Policy Trade Controls and the GATT.*

Case Western Reserve Journal of International Law, Vol. 21, No. 1 (Winter 1989); *European Community/Hungary Relations.*

Corporate Counsels International Advisor, Issue 72, May 1, 1991; *Legal Considerations in Countertrade Transactions.*

North Carolina Journal of International Law and Commercial Regulation, Vol. 16, Winter 1991, No. 1: *Exercise of Force by the Japanese Self-Defense Force.*

New Law Journal (U.K.) Vol. 142, No. 6570, October 2, 1992; *American Sanctions.*

New Law Journal (U.K.) Vol. 143, No. 6614, August 20, 1993; *Contingent Justice.*

Law and Policy of Export Controls, American Bar Association, 1993: *Export Controls as an Instrument of United States Foreign Policy: Evaluating the Costs.*

Critical Legal Issues: Working Paper Series, Washington Legal Foundation, April 1993: *"Balancing the Debate: A Free Enterprise Analysis of Critical Issues in the NAFTA".*

Legal Publications, Current Law and Practical Solutions: NAFTA (North American Free Trade Agreement) Critical Business and Legal Issues, (Washington Edition), March 1994: *U.S. Trade Policy Regarding Intellectual Property Matters.*

International Trade & Intellectual Property: The Search for a Balanced System Edited by George R. Stewart, Myra J. Tawfik and Maureen IrishWestview Press, 1994; *"U.S. Trade Policy Regarding Intellectual Property Matters.*



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Washington Legal Foundation; Legal Backgrounder: *GATT Strengthens International Intellectual Property Protection* Vol. 10, No. 3 January, 1995

Southwestern Journal of Law and Trade in the Americas: *The Mexican Drug Connection: How Trade in Pharmaceuticals has wrecked the FDA.* Vol. IX No. 2, 2003.

Pharmaceutical Business Strategies Sept/Oct 2004: *Counterfeit Drugs in the Supply Chain.*

Journal of Pharmacy Practice Vol. 19, No. 3 (2006) *The Internet and the Globalization of Counterfeit Drugs.*

American Journal of Law & Medicine: *Trojan Drugs: Counterfeit and Mislabeled Pharmaceuticals in the Legitimate Market.* Vol. 32, Nos. 2 & 3, 2006.

Journal of Pharmacy Practice Vol. 19, No 4 (2006) *Potential Liability for Counterfeit Medications*

Counterfeiting – the Financing of Terrorism ed. by Thomas Biersteker and Sue E. Eckert, Routledge, 2007; *Trade diversion as a fund raising and money laundering technique of terrorist organizations.*

General Interest Publications

Journal of Commerce, Jan. 5, 1988, *Hungarian Test Case on Trade.*

Journal of Defense & Diplomacy: *South Africa Bites Back*, Vol. 6, No. 1, 1988.

World Economy Weekly (Hungary), *Magyarosza a Kereskedelem Probakove* (January 23, 1988).

Journal of Commerce March 15, 1988, *Fact and Fiction on South Africa.*

INSIG (South Africa), April 1988, *Met Liefde van Pik.*

INSIG (South Africa), June 1988, *The Psychology of Sanctions.*

Journal of Commerce, July 5, 1988, *Asia's Reclusive Billionaire.*

INSIG (South Africa), July 1988, *The Vice Presidential Election.*

INSIG (South Africa), August 1988, *Dan Quayle.*



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INSIG (South Africa), October 1988, *How "Liberal" Came To Be A Dirty Word.*

INSIG (South Africa), October 1988, *The Debates.*

INSIG (South Africa), November 1988, *TV Poletiek.*

American Review, Vol. 8, 1988 (4th Quarter), *Who Votes: Two Views.*

American Review, Vol. 10, 1988, *Foreign Trade Policy Controls and the GATT*

Private Investor Abroad -- Problems and Solutions in International Business in 1989,
("Enforcement of International Trade Regulation in the Bush Administration" 1989)

INSIG (South Africa), January 1989, *What to Expect From President Bush; Sauce for the
Goose' Leopard Spots.*

INSIG (South Africa), May 1989, *Washington, D.C. Ethics.*

INSIG (South Africa), September 1989, *The deKlerk Threat.*

Journal of Defense & Diplomacy, Vol. 6, No. 1, *South Africa Bites Back.*

INSIG (South Africa), December 1989, *Windhoek Follies.*

INSIG (South Africa), 1990, *Lees Die -- En Le Vannag Wakker.*

Trade Korea, June 1990, *Japan Bashing in Seoul.*

Trade Korea, July 1990, *Korea and Eastern Europe.*

San Francisco Business Journal, July 1990, *Tips on Doing Business in Eastern Europe.*

Journal of Commerce, August 14, 1990, *Sanctions Are A Weak Response.*

American Review, Volume 10, 1990 (3rd Quarter), *Foreign Policy Trade Controls and the
GATT*

US Asia, November 1990, *Protecting Intellectual Property Rights: A Major Point of
Contention Between U.S. and Asian Trading Partners.*

Journal of Commerce, January 8, 1991: *Myth of Sanctions Continues.*

Rapport, February 3, 1991, *Gevaarlike Geloof In So 'N Handves.*



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Journal of Commerce, May 10, 1991, *Iraq's Woes: A Lawyer's Dream.*

Middle East Executive Reports, Vol. 14, No. 10, October 1991, *The Iraqi Reparations Machine: Why It Won't Work; What Claimants Can Do.*

Martin Spring's South African Newsletter, No. 171, November 1991, *Don't Threaten Us With A Political Axe.*

Rapport, January 1992, *Americans and Context.*

American Review, Vol. 12, 1992 (2nd Quarter), *Roberts Rules of Order.*

American Review, Vol. 12, 1992 (2nd Quarter), *Why is the U.S. Still Maintaining Sanctions Against South Africa?*

New Law Journal (U.K.), Vol. 142, No. 6559, July 3, 1992, *The Saga of Alferd Packer.*

International Trade Reporter, August 19, 1992: *Ex-Soviet Republics' Varying Policies Cause Confusion and Havoc.*

Washington Legal Foundation, April 1993: *Balancing the Debate: A Free Enterprise Analysis of Critical Issues in the NAFTA.*

Legal Times, May 3, 1993: *Worldly Pursuits.* (U.S. International Trade and Intellectual Property)

The Recorder, May 18, 1993: *Worldly Pursuits.* (U.S. International Trade and Intellectual Property)

New Law Journal (U.K.), Vol., 143, No. 6614, August 20, 1993: *Contingent Justice.*

American Review, Vol. 14, 1994 (Annual Edition), *The Verwoerd Plan for South Africa Applied to Bosnia.*

New Law Journal (U.K.), Vol. 144, No. 6642, April 1, 1994: *Civility, Courtesy, Collegiality and Supervision in the Office.*

New Law Journal (U.K.), Vol. 144, No. 6654, July 1, 1994: *Lawyers' Friends.*

The Strategist, Vol. 1, No. 1. September, 1994 *When Your Products Come Back to Bite You.*

Washington Legal Foundation, January 1995: *GATT Strengthens International Intellectual Property Protection*



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Commercial Crime International, June 1998: *Putting Product Diversion into Perspective.*

The American Enterprise (Online) October 24, 2002: *More Like Them: Why the E.U. is a Lot Like Japan.*

Action Pursuit Games, Sept. 2005: Back to the Future

Business Credit, January, 2007 Terrorist links to commercial fraud in the United States

Security Management, April, 2008, Investigating the Competition

Center for Infrastructure Protection, George Mason University; CIP Report Vol. 8 No. 8
February, 2010 *Trade-Based Money Laundering*

Books

How to Lobby Congress (Dodd, Mead & Co., 1981)

Doing Business in the U.S.A. (Business Books International, 1984)

Doing Business With Romania (Business Books International, 1985)

Doing Business With The New Romania (Peter Randall 1990)

Doing Business in Romania (Peter Randall 1992)

The International Business Traveler's Companion (Intercultural Press, 1993)

How Lawyers Screw Their Clients and What You Can Do About It
(Barricade Books, 1995)

The Citizens Guide to Lobbying Congress (Chicago Review Press, 1996)
(Revised and updated 2008).

*Underground Economies and Illegal Imports: Legal and Business Strategies to
Address Illegitimate Commerce* (Oxford University Press, 2010)



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POLITICAL

Registered Republican, 1963 - present

Delegate, Colorado Republican Convention, 1964

Precinct Captain, Washington, D.C., 1974 - 1981

Campaign Staff, Senator Robert Griffin (R-Mich.), 1972

Registered Lobbyist, 1972 - 1981

Presidential Transition Team, 1980 - 1981

Life Member, Republican Party, 1980 - Present

Lawyers for Reagan-Bush, 1984

Free Enterprise Committee for Reagan-Bush, 1984

Republican Senatorial Campaign Committee, 1984

Lawyers for Bush-Quayle, 1992

Republican National Lawyers Association 1984-present

Bush-Cheney Legal Response Team (Ohio) 2004



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CIVIC

Board of Directors, International Paintball Players Association, 1990 – 1995.

General Counsel, National Professional Paintball Players League (volunteer) 1995-1998.

President, Saigon Citizens Association, 1987-1988.

Community Initiative to Reduce Youth Violence, Fairfax County, VA (appointed by County Supervisor) 1996-1997.

Election Supervisor, Banja Luka, Serb Republic (Bosnia) under the auspices of the Organization for Security and Cooperation In Europe (OSCE) 1997.

Vestry, St. Andrew and St. Margaret of Scotland Anglican Church, 1998-2003; 2007-present

Senior Warden, St. Andrew and St. Margaret of Scotland Anglican Church 2002-2003.

Director, St. Andrew and St. Margaret of Scotland Association, 1998-present and President, 2007-present.

Secretary, Fellowship of Concerned Churchmen, 1998-2008

Product Surety Working Groups, Food and Drug Administration (Food and Pharmaceuticals) 2003

Lay Reader, Anglican Catholic Church 2003-present.

Community Emergency Support Team (CERT) certified (Fairfax County, VA) 2005-present



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PROFESSIONAL SPEAKING

1974 - American Bar Association (Antitrust Division)

1976 - World Trade Institute

Propeller Club of United States

Allegheny Ludlum Industries Management/Labor Conference

North Carolina Bar Association

1978 - World Trade Institute

1979 - National Public Radio

Corporate Law Institute

Practicing Law Institute

World Affairs Council

World Trade Education Center

Federal Bar Association

American Bar Association (Joint Program of International Law Section
& Antitrust Law Section)

American Management Association

World Trade Institute



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1980 - American Management Association

American Bar Association (Section of International Law)

University of Akron Law School

1981 - Direct Selling Association

U.S. Conference of Mayors

American Footwear Industries Association

Association of the Customs Bar

Federal Bar Association

International Development Conference

American Arbitration Association

Sales Executive Club

The Secretary's Open Forum, Department of State

Interamerican Bar Association

District of Columbia Bar

International Communications Agency, Brussels, Belgium

Interface III (International Law Institute)

American Bar Association

Federal Bar Association

AISI/SSCI Annual Meeting

National Pasta Association

ABA National Institute Antitrust Law



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President's Commission on Executive Exchange

Western International Trade Group

Cable-Satellite Public Affairs Network

Greater Cleveland Int'l Lawyers Committee (Case Western Reserve Law School)

National Broiler Council

Sports Goods Manufacturers Association

World Trade Institute

1982 - International Anti-Counterfeiting Coalition

American Mining Congress

Cast Metals Federation

Washington Agricultural Roundtable

National Petroleum Refiners Association

Association of Home Appliance Manufacturers

North Carolina World Trade Association

National Conference of Lieutenant Governors

International Trade & Tax Council, Federal Bar Association

World Trade Institute

New York University School of Law

National Foreign Trade Council, Inc.

Association of the Bar of the City of New York

New York Bar Association



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Practicing Law Institute

Maryland Bar Association

American Bar Association

Interamerican Bar Association

American Mining Congress

International Management Development Institute, London, England

American Chamber of Commerce, Johannesburg, Republic of South Africa

Foreign Law Society

American League of Lobbyists

National Public Television

Canadian Broadcasting System

American Broadcasting Corporation (ABC)

National Broadcasting Corporation (NBC)

Columbia Broadcasting Corporation (CBS)

American Home Appliance Manufacturers' Association

National Association of Manufacturers

Construction Industry Manufacturers Association

1983 - Machinery & Allied Products Institute

American Society of Association Executives

American Iron & Steel Institute

Labor-Industry Coalition for International Trade (LICIT)



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American Society of International Law

American Bar Association Section of International Law

Greater Cleveland International Lawyers Group

American Bar Association, Section of Public Contract Law

Practicing Law Institute

World Trade Institute

Section of International Law and Practice, American Bar Association

1984 - First Judicial Conference, U.S. Court of International Trade

Bar Association of the District of Columbia, Antitrust Law Committee, 20th Annual

Symposium on Trade Association Law and Practice

International Club (Paris, France)

World Trade Institute

District of Columbia Bar

Practicing Law Institute

U.S.-Canada Law Institute

1985 - Rand Afrikaans University

U.S. Canada Law Institute

Canadian Council on International Law

International Law Institute



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ITC Section 337 Proceedings
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1986 - American Association of Law Libraries

American Management Association

American Enterprise Institute

Bureau of Engraving and Printing

F.B.I. Training Academy

International Association of Seed Crushers

1987 - Canola Institute of Canada

International Federal of Business Economics

U.S. Council on International Business

National Association of Soybean Processors

International Law Institute

Electronics Industry Association

Effective Barter & Countertrade

Rand Afrikaans University

Canadian Broadcasting Corporation

Greater Cleveland International Lawyers Group

Semiconductor Equipment and Materials Institute

1988 - South African Broadcasting Corporation

Canadian Broadcasting Corporation

U.S. Council on International Business



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Rand Afrikaans University

1989 - Canadian Broadcasting Corporation

South African Broadcasting Corporation

Cable News Network

American Management Association

Rand Afrikaans University

World Affairs Conference, University of Colorado

1990 - United States Trademark Association

American Bar Association

International Anti-Counterfeiting Coalition

1991 - American Bar Association

Greater Cleveland International Lawyers Group

Canadian Broadcasting Corporation

1992 - World Affairs Conference, University of Colorado

1993 - National Public Radio: The Law Show

University of Windsor, Faculty of Law

International Anti-Counterfeiting Coalition



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American Corporate Counsel Association

Manufacturers' Alliance for Productivity and Innovation, Inc.

American Conference Institute

Michigan Patent Law Association

Customs Compliance Programs and Customs Audits

1994 - National Contract Management Association

American Conference Institute

University of Baltimore, International Law Society

International Conference on Industrial and Intellectual

Property: Perspectives of Integration in Latin America

University of Sao Paulo Business School

Brazilian Institute of Economics

Rio de Janeiro Federation of Industries (FIRJAN)

National Intellectual Property Law Institute

George Mason University School of Law

Court TV "Washington Watch"-Debate with Ralph Nader

International Anticounterfeiting Coalition

International Law Society

1995 - AIPLA



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ITC Section 337 Proceedings
Customs Counseling, Litigation, and Enforcement
Export Controls and Trade Embargoes
Antibribery and Antiboycott Laws*

- 1996 - Edmund S. Muskie Fellowship Program
 - National Association of Credit Management
 - George Washington University School of Law

- 1997 - National Association of Credit Management
 - Reconnaissance International
 - Federal Bureau of Investigation
 - International Anti-Counterfeiting Coalition

- 1998 - National Association of Credit Management
 - Reconnaissance International
 - Federal Bureau of Investigation
 - International Anti-Counterfeiting Coalition

- 1999 - International Anti-Counterfeiting Coalition
 - National Association of Drug Diversion Investigators
 - National Institute for Government Innovation
 - National Military Intelligence Association

- 2000 - Reconnaissance International

- 2001 - Reconnaissance International (Prague, Czech Republic)



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Rotary International (Tysons Corner, VA)

U.S. House of Representatives:

Committee on Energy and Commerce

Subcommittee on Investigations and Oversight (U.S. House of Representatives)

2002 - National Intellectual Property Law Institute

(George Washington University, Washington, DC)

Interpol (Lyon, France)

Reconnaissance International

2003: Institute for International Research (Washington, D.C.).

Center for Business Intelligence Economic Crimes Summit (Alexandria, VA)

Product Surety Conference

Supply Chain Security Conference (Washington, D.C.)

2004: Barnett International Conference on Supply Chain Track-Trace Technologies
(Philadelphia, PA)

Center for Business Intelligence Pharmaceutical Product Security Summit
(Arlington, VA)

Barnett International Conference on Pharmaceutical RFID Technologies (Denver, CO)

International Bar Association (Panama City, Panama)

Institute for International Research TRAX Summit (Washington, D.C.)

Institute for International Research Pharmaceutical Auditing Summit (Princeton, NJ)



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Advantage Global Communications: Authenticating Pharmaceutical Products
(Washington, D.C.)

Association of Certified Fraud Examiners (Baltimore, MD)

International Quality and Productivity Center -- Counterfeit Drugs and Importation
Issues (Arlington, VA)

2005: Tobacco Merchants Association

Institute for International Research TRAX Summit (Philadelphia, PA)

Pharma Secure Chain (Sponsored by International Quality & Productivity Center)
Philadelphia, PA.

Coalition Against Counterfeiting and Piracy (CACP) (U.S. Chamber of Commerce)

Committee on Government Reform, U.S. House of Representatives

National Association of Drug Diversion Investigators

2006 Supply Chain Optimization Congress, CBI Research, Inc. (Arlington, VA)

Authentication Connections Forum, Reconnaissance International, (Tampa, FL)

Imaging Supplies Coalition, (Las Vegas, NV)

2007 Secure Pharma, Worldwide Business Research (Philadelphia, PA)

Global Intellectual Property Academy (U.S. Patent and Trademark Office)
(Alexandria, VA)(4)

Centra Technologies (Arlington, VA) (40 hour course for Security Analysts)

Authentication Connections Forum (Reconnaissance International)
(Minneapolis, MN).

RAND Corporation (Arlington, VA)



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2008

Workshop on Enforcement of Intellectual Property Rights; Commercial Law Development Program, U.S. Department of Commerce, Lviv, Ukraine.

Centra Technologies (Arlington, VA); 16 hour course for Security Analysts

FDA News webcast

U.S. Patent and Trademark Office, PTO Academy (Alexandria, VA)

Product and Brand Security Conference (AWA Conferences) Chicago, IL

American Society for Industrial Security (ASIS), Atlanta, GA.

Center for Business Intelligence Conference on Anti-Counterfeiting and Antidiversion Strategies, Tysons Corner, VA

Rubicon TV (Norway)

2009

National Biopharmaceutical Security Council (Miami, FL)

U.S. Patent and Trademark Office; PTO Academy (Alexandria, VA)

Terrorism, Transnational Crime and Corruption Center, George Mason University, Arlington, VA.

National Defense University (National War College) Washington, D.C.

Adjunct Professor, University of Pardubice, Czech Republic.

2010

American University, Washington, D.C.

Adjunct Professor, University of Kragujevac (Serbia)



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LANGUAGES German, French, Afrikaans (reading/speaking - *not* fluent)

PERSONAL Born November 8, 1945; Married (1970), 1 child.

INTERESTS Numismatics, Skiing, Hunting, Trap, Bibliophily, Fishing, Combat Sports (Paintball, Karate), Writing, Gardening

REFERENCES Available Upon Request

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